



Select the Right REALTOR® for You

Selecting the right professional for your SELLING needs can get your experience off to the right start.

- Ask potential REALTORS for a list of clients they have helped in the past year. You may wish to contact a few and to ask about their real estate experience.
- Make certain the REALTOR is 'FULL-TIME', a member of a local board of REALTORS® in central Indiana, and are a current member of MIBOR.
- Browse the REALTOR's current online listings. Pay special attention to a listings photography/video and the REALTORS specific description of the property.
- Interview multiple REALTORS. You are establishing a relationship so select someone you will be comfortable with and who has excellent follow-up and negotiating skills.
- Talk to your friends, family and co-workers who they have worked with. Referrals can also be a viable source.